

Senior Product Line Manager

REPORTING TO: Strategic Operations Manager

LOCATION: Shipley, West Yorkshire

Teledyne are looking for a key individual to join their existing Operations team as a Senior Product Line Manager.

In this role your main responsibilities will be the overall management of all operations including profit/loss plus all commercial aspects for a specific product line. You will also be responsible for the management of material and the Planning and Test & Assembly Departments. You will need to achieve the committed budget & OPRES targets whilst maintaining cost, quality and delivery commitments to both internal and external customers.

You will be the direct point of contact for all customer communication on behalf of the Business

Main responsibilities for this role are:

- Be fully accountable for weekly, monthly & annual performance vs targets in line with their product line requirements. Provide data on performance in line with business and product line objectives
- Commercial responsibility for their product line for any business with existing customers, potential customers and all other interested parties.
- Marketing policy within the product line in conjunction with TMS Marketing and Sales team
- Generating of proposals and engaging with existing and new customer to facilitate new business in conjunction with Sales teams
- Program management or assistance to program management within New Product Introduction activities for the product line
- Manufacturing management for all aspects of product turnover
- Planning of all work, people, parts and processes in line with XA MRP outputs and Capacity plans for their product line.
- Providing data to other product lines and departments for all manpower, material and peripheral requirements to be utilised
- Define, acquire & manage resource requirements in terms of space, efficiency, manpower, tools and equipment to meet commitments and future growth requirements
- Provide Sales & Operations planning data and forecasting information requirements internally and externally on a regular basis
- Direct customer point of contact for their product line for all delivery, pricing, scheduling, technical and other communications
- Leadership & direct management of the Operations assembly, test and support operatives within the team
- Management of all headcount and efficiency measures
- Management of RFQ and generation of proposals for new and repeat business within the product line
- Management of material costs, direct and indirect labour costs and tools and equipment budgets
- Introduction of NP Developments and new lines as required
- Succession planning and staff development through appraisal, training & development of all TDS operations employees to carry out their duties and continue to develop to their best potential
- Support to the TDS New Product Introduction activities
- Ensure all HSE requirements are supported, maintained, updated and complied with in conjunction with HSE Advisor
- Ensure all Quality elements are supported maintained, updated and complied with at all times in line with Business Quality Assurance requirements
- Carry out audits as defined in the HS&E and Quality audit schedules

Key Attributes

- Experience working within the Defence / Space Industry
- Marketing or sales experience
- Good business knowledge and finance knowledge with previous experience of responsibility for all Profit or Loss aspects

VACANCY



- Good experience with communicating with customers
- Proven manufacturing management.
- Degree qualified desirable with a good engineering technical background
- Can provide information to at least intermediate level in software packages such as Excel and Word
- Can demonstrate good problem solving skills
- Management experience preferably within electronics-manufacturing environment
- Excellent communication, organisation and leadership skills
- The ability to drive others and achieve targets
- Experience of working in a high technology market sector
- Experience of developing and establishing new product lines
- Self-motivated
- Able to work under pressure
- The ability to implement and sustain Continuous Improvement activity within a production environment

How to Apply

Please forward your CV to Janette Pattison, Recruitment Manager, Teledyne Defence & Space, Airedale House, Acorn Park, Shipley, West Yorkshire BD17 7SW or via email: janette.pattison@teledyne.com